

## Microsoft 365 Multi-Geo capabilities add-on SKU coming to CSP

Beginning June 1, 2023, the Multi-Geo capabilities add-on SKU will be available in the Cloud Solution Provider (CSP) new commerce experience (NCE).

Multi-Geo will enhance the value of partners' Microsoft productivity business, by giving their customers the ability to meet global data residency requirements within their Microsoft 365 tenant. Customers can expand their Microsoft 365 presence to multiple regions within an existing Microsoft 365 tenant, through the creation of new satellite geography locations to host users' data.

Microsoft 365 Multi-Geo is an add-on SKU with three purchase options available for partners or customers who are managing Microsoft 365 subscriptions in new commerce:

- One-year subscription paid monthly
- One-year subscription paid annually
- One-month trial subscription

Note that Microsoft sells this add-on SKU for data residency purposes. Once configured, the SKU allows a customer to relocate a user's data to a specific regional datacenter (known as a satellite geography location). Per General Data Protection Regulation (GDPR) requirements, the user's data isn't copied in the original geo the user was in. The relocated user data is limited to a user's mailbox, OneDrive, and Teams chat data.

Multi-Geo will be available for purchase in TD SYNNEX StreamOne platforms on June 1, 2023. Pricing is available now, engage with your TD SYNNEX team to learn more.

## Products eligible for Multi-Geo add-on:

- Microsoft 365 F1, F3, E3, or E5
- Office 365 F3, E1, E3, or E5
- Exchange Online Plan 1 or Plan 2
- OneDrive for Business Plan 1 or Plan 2
- SharePoint Online Plan 1 or Plan 2

## Special terms to note:

- Because this add-on SKU is user level, partners need subscription licenses for each user to be hosted in a customer's satellite geography location.
- CSP partners must purchase a number of Multi-Geo licenses equal to or greater than 5 percent of their customer's total eligible Microsoft 365 subscription seats.
- Microsoft allows partners to purchase Multi-Geo only for customers in markets where they're authorized to transact.

## How to deploy Multi-Geo add-on

Partners will need to set up their Multi-Geo environment and configure their Exchange Online tenant for Multi-Geo support. The configuration process is triggered after partners order the Multi-Geo capabilities in the Microsoft 365 service plan and the licenses show up in their tenant. Configuration typically takes less than a month to complete. **Next steps for partners:** 

- Review this information and share as appropriate within your organization.
- Engage with your TD SYNNEX team for early pricing information.
- <u>Understand the technical details, how to setup your multi-geo environment and</u> <u>configure Exchange Online tenant</u>